2012-2013 SOUTHERN REGION BOARD MEETING MINUTES
October 3, 2013, 3:30 PM CST
Conference Call: (712) 432-0075, Access Code: 932643#

Southern Region Board Members (Attendees to be highlighted in bold):
Jimmy Disler, President
Kerri Ranney, 1st VP
Open, 2nd VP
Joe Irizarry, Treasurer
Brad Pfluger, Membership
David Kaczynski, Secretary
Open, Communications
Michelle Dudley, Past President

Southern Region Board Members: Chris Pellegrin, SR Foundation
Brad Chilcote, Pres. Arkansas
Barry Nebhut, Pres. Central TX
Allan Patrick, Pres. Gulf Coast
Chris Bankston, Pres. Louisiana
Mark Vander Voort, Pres. North TX
TBD, OK President (Open)
Daniel Kershner, Pres. South TX

Non-Board Members/VIP at the Meeting: John Ramsey, CEO
Irene Nigaglioni, Past Chair CEFPI International
Scott Layne, Chair Elect CEFPI International
Carla Terian, CEFPI Regional Director
Lisa Martin/Bill Stice, Awards
Tom Gunnell, Conference Content
Alan Albers, Membership
Michael Lachin (Louisiana VP/Pres. Elect. for Chris Bankston)

A. Opening/Introductions and Officer’s Reports
• Call Meeting to Order (Jimmy Disler) (3:34 PM CST)
• Establish Board Quorum (10 Present?) Yes
• Motion to approve the October 3, 2013 SR Board Meeting Agenda
  Motion: David Second: Joe
  Discussion: None

  Vote: In favor: All  Opposed: None  Abstentions: None

  Motion: Passed

• Introductions of guests: John Ramsey, Carla Terian, Michael Lachin (Louisiana VP)
• President’s Report (Jimmy Disler)
  o Attendance low at SR Board meetings – Remains 1st Thursday, 3:30 PM
  o Positions Expiring:
    ▪ 2nd VP, Communications, Arkansas Governor
    ▪ OK/TX Governors – Gary and Ray will be asked if they are interested to continue
    ▪ Voting in progress, good response so far
  o Nomination requests were sent and closed September 23rd Nominations received were:
    • 2nd VP – Joe Irizarry
    • Communications – Tim McClure
    • Arkansas Governor – Jack See
Other positions needing to be filled:

  Southern Region International Representative – Scott Layne was selected as Chair Elect
  Treasurer – Joe Irizarry is the lone nominee for 2nd VP, tentatively leaving the Treasurer position open

- International Conference – Best so far!
- Membership Report (Brad Pfluger) –
  - 763 SR Total, 7 Net Loss, 6 New, 21 Dropped/Expired, 25 Potential Drops
  - Losses by group 22% dropped were arch, 16% consultants, 44% contractors, less than 1%
  - Potential Drops 37% architects, 12% consultants, 12% contractors
- Communications (Open) –
  - Next newsletter: TBD
- International Report (John Ramsey)
  - International Conference Update
    - New format successful, more social time/dinners free
    - SATX symposium
  - SR – Extension of school district peer program
    - SR added to test group by International Board for 1 year trial period
      - 3 Tier structure
      - Measuring renewal rates in Great Lakes/Midwest, join rates in SR
      - Information coming out soon to SR membership

B. Action Items:

1. Approval of Minutes from September Southern Region Board Meeting (Jimmy Disler)
   Motion to approve the SR Board Meeting Minutes from September 5, 2013 as Amended
   Motion: Michelle Second: Joe
   Discussion: None
   Amended Heading to read: “MINUTES” instead of “AGENDA”
   Under President’s Report, Corrected Pelligrin to read Pellegrin.
   Vote: In favor: All Opposed: None Abstentions: None
   Motion: Passed

2. Approval of a new mission statement for the NTX Chapter (Mark Vander Voort)
   Motion to approve a new mission statement for the NTX Chapter to read as follows:

   Through meaningful content and enhanced networking, the CEFPI North Texas Chapter will continue to grow as an ever more diverse and important resource for our constituents and communities. We will be a recognized authority and an integral part of "where great schools begin".

   Motion: Joe Second: David
   Discussion:
   NTX Board Retreat in July, wording revised the mission statement
   Bylaw requirement for revision
   The North Texas Chapter membership voted and accepted this new statement during our September 11, 2013 Chapter meeting.
   The NTX Chapter requests review and acceptance by the Southern Region Board.
   Once accepted, please refer this to the CEFPI International Board for review and final acceptance.
   Vote: In favor: All Opposed: None Abstentions: None
   Motion: Passed

C. Informational Items and Discussion

- International/Regional Level Committee Updates – No Reports
Awards (Lisa Martin, Bill Stice) –
Conference Content (Tom Gunnell) –
Membership (Alan Albers) –
Governance (Kerri Ranney) -
Branding (Tim McClure)

Chapter/State Reports
Arkansas (Brad Chilcote) – No report, Absent
Central Texas (Barry Nebhut)
  - Next Meeting, 10/9, Liberty Hill HS tour
  - Board meeting, 10/18
  - Chapter Mini-Conference, Nov. 15
  - Lunch Meeting, Dec. 11, TBD
Gulf Coast (Allan Patrick)
  - Best Practice – Delivery Methods Round table discussion, meeting moved to November, date/time TBD
  - Member Meeting - Building Tour – October 17, Lunch tour date/time TBD
  - Member/New Member Mixer – Planning for January 16th, saint Arnold Brewery
  - November 15th, Sporting Clay shoot
  - November 21st, Golf Tournament
Louisiana (Michael Lachin for Chris Bankston)
  - New officers started
  - Michael Holly, outgoing President, did a great
  - September 17th Board meeting
  - Chapter Meeting – October 22– Energy Use and School Performance
North Texas (Mark Vander Voort)
  - Monthly Meetings – ramping up meetings after summer, educational
  - September, Impact Awards
    - Two (2) $5,000 grants were awarded, program is expanded
    - Initiatives:
      - Scholarship initiative
    - Memberships – 12 to be awarded total, 3 awarded so far
      - Advisory – 3 Superintendents/Senior Administrators
        - Panel discussion to identify opportunities for CEFPI to support, grow, obtain ideas
        - October 10th Meeting to kick off the year and all other Chapter events
        - End of year meeting to review progress
        - Oct 24th Golf Tournament
        - Nov.13 Lunch meeting – Cloud computing
        - Dec 11th – Holiday gathering
Oklahoma (Gary Armbruster)
  - Conflicts with SR Board meetings is now cleared
  - International Conference – potential member discussions
  - November meeting to start forming Board
South Texas (Daniel Kershner)
  - Putt-Putt fund raiser, September 19th. good event
  - October 10th Meeting – Security Specialist, Paul Timm
  - October 12th Membership Drive at Football Game, tailgate event
  - November 12 – Raba Kistner testing lab event, food
  - Data center, digital library, tours next year

3. 2014 SR Conference (Kerri Ranney) –
  - April 10 to 13th, Dallas; Theme: Future Ready: Passion, Purpose, Perspective
  - Call for Speakers, Exhibitors, Arch. submissions will be sent out in October
  - Monthly Emails will start going out in October to advertise Conference details
  - Schedule:
Thursday: golf/tours, reception
Friday: opening session (David Houle)/break out trade show, Top golf event for social time
Saturday: breakout sessions /luncheon, closing session (Seth Maxwell), Gala/Planner of the Year
Sunday: clay shoot, architectural tours

- Update Chapter and Regional Board Member Lists (David Kaczynski)
  - Still a few Chapters to provide updated list, Chapters to be contacted separately.
- Financial Reporting for Chapters (Daniel Kershner)
  - Consistent reports available on financial accounts
    - Joe Irizarry followed up with International on the reporting format
      - Michelle Mitchell - monthly P+L report to South Texas, Central Texas Chapters, other Chapters by request
- New Chapter Membership Lists to be distributed to Brad/Carla
- January 2 – Holiday, impact on SR Board Meeting schedule, moved to January 9th, 3:30 PM, Conference Call

D. SR Board Meeting/Event Schedule:

Next SR Board Meeting – Thursday, November 7, 2013, 3:30 – 4:30 PM by conference call.

Future SR Board Meeting Schedule

<table>
<thead>
<tr>
<th>Day</th>
<th>Date</th>
<th>Time</th>
<th>Type/Place</th>
</tr>
</thead>
<tbody>
<tr>
<td>Thursday</td>
<td>December 5, 2013</td>
<td>3:30 – 5:00 PM</td>
<td>Conference Call</td>
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<tr>
<td><strong>Thursday</strong></td>
<td><strong>January 9, 2014</strong></td>
<td><strong>3:30 – 5:00 PM</strong></td>
<td><strong>Conference Call</strong></td>
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Next annual schedule to be developed (Carla Terian)

E. Adjournment

Move to adjourn the SR Board Meeting for October 3, 2013
Motion: Joe Second: David
Discussion: None

Vote: In favor: All  Opposed: None  Abstentions: None
Motion: Passed