Southern Region Board Members:

☒ Joe Irizarry, President  ☒ Linda Courtney, Pres. Central TX
☒ Lisa Lamkin, President Elect  ☒ Irene Nigaglioni, Chair SR Fnd
☐ Tim McClure, Vice President  ☐ Brad Chilcote, Ark. Governor
☒ Clay Clayton, Treasurer  ☐ Michael Holly, LA Governor
☒ David Kaczynski, Secretary  ☐ Gary Armbruster, OK Governor
☒ Kerri Ranney, Past Pres & SR Rep  ☒ Lowell Tacker, TX Governor
☐ TBD, Communications
☐ TBD, Membership

Non-Board Members at the Meeting:

☐ Scott Layne, Chair Intl.  ☒ Bill Stice, Chair Elect Intl.  ☐ Gary Hutton
☐ John Ramsey, CEO  ☒ Carla Cummins, Region Dir.  ☒ Barry Nebhut

A. Opening/Introductions and President’s Report:

• Call Meeting to Order (Joe Irizarry) (3:06 PM CST)
  o Establish Board Quorum (9 Present?) ☒ Yes/☐ No (11 Present)

• Opening Remarks (Joe Irizarry)
  o To finalize 2016 SR budget and SR Foundation fund allocation
  o To address Arkansas Governor vacancy
  o To understand status of SR conference, chapter leadership development calls and upcoming critical region/chapter dates

B. Action Items:

• Motion to approve the April 7, 2016 Southern Region Board Meeting Agenda
  Motion: David  Second: Lisa
  Discussion: None
  Vote: In favor: All  Opposed: None  Abstentions: None
  Motion: ☒ Passed  ☐ Failed
• **Motion to approve the February 5, 2016 Southern Region Board Management Meeting Minutes**
  Motion: David Second: Kerri
  Discussion: Recommended changes have been incorporated into the minutes.
  Vote: In favor: All  Opposed: None  Abstentions: None
  Motion: ☒Passed ☐Failed

• **Approval of SR Budget for 2016 (Clay Clayton)**
  *Motion to approve SR Budget for 2016.*
  Motion: Irene  Second: Bill
  Discussion:
  - Budget line items have been cleaned up based on recent historical experiences
  - Allocation to foundation could be as much as $85,000
  - Reserves: Conference (full fail coverage) of $125,000, planned meetings and operational expenses
  Budget discussion TABLED for further consider until after SR Conference results are known.
  Vote: In favor:  Opposed:  Abstentions:
  Motion: ☐Passed ☐Failed

• **Approval of 2016 Southern Region Foundation Council Funding Allocation (Clay Clayton)**
  *Motion to approve the 2015-2016 Southern Region Foundation Funding Allocation in the amount not to exceed $*
  Motion: Irene  Second: Bill
  Discussion: Allocation TABLED for further consider.
  Vote: In favor:  Opposed:  Abstentions:
  Motion: ☐Passed ☐Failed

• **Approval of the Appointment of Arkansas Governor (Joe Irizary)**
  *Motion to approve the appointment of Brad Chilcote as Arkansas Governor*
  Motion: Linda  Second: Lisa Lamkin
  Discussion: Jack See retired from employment and resigned his position as Arkansas Governor. The Arkansas chapter president has recommended that Brad Chilcote serve as Jack’s replacement. Brad has served the Arkansas Chapter and SR in the past.
  Vote: In favor: All  Opposed: None  Abstentions: None
  Motion: ☒Passed ☐Failed

C. **Informational Items and Discussion**
  • Southern Region Today – No updates
  • Finances (Separate accounts for SR and Chapters)
    o SR  Balance $251,836
    o Central Texas $
    o Gulf Coast $
    o Louisiana $
    o North Texas $
    o Oklahoma $
    o South Texas $

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• Foundation Account
  o Cash $; 2 CDs (24 mo. $ & 9 mo. $) No updates available.
  o 6 Applicants for SR Conference attendance, 6 awarded
  o Quarterly meetings being planned, will meet at SR Conference
    o Immediate Chapter Past Presidents are on Foundation Advisory Council

• International Representation
  (Scott Layne (Chair, International), Bill Stice (Chair Elect), Kerri Ranney (SR Director)
  o Committee activity is ongoing and active
    • Global – beyond UK and AustralAsia
    • Innovation – due diligence and industry trending, cutting edge

• SR Conference Update (Lisa Lamkin)
  o Agenda review or changes – no changes reported
  o Registrations – historical attendance is down overall
  o Scholarships Awarded for participation – 6 applicants met the criteria, 6 scholarships awarded
  o Strategies for next year to get school folks involved

• Initiatives
  o Professional Development – No updates made
  o SchoolsNext (Dillon Brady) – Replaces Clay Clayton
  o Emerging Professionals (called 20 under 40 in Pacific Northwest) – No updates made

• Elections/Vacant Positions - There are some vacant positions to be filled now.
  o Arkansas Governor – Action taken above, Brad Chilcote approved for position
  o Texas Governor – Lowell Tacker won election.
  o SR Membership - Open
  o SR Communication - Open

• Chapter Leader Development Program
  o Chapter Leadership Development Conference Calls

<table>
<thead>
<tr>
<th>Meeting Month</th>
<th>Meeting Date</th>
<th>Time</th>
<th>Topic</th>
</tr>
</thead>
<tbody>
<tr>
<td>March</td>
<td>March 8, 2016</td>
<td>Foundation/SchoolsNext</td>
<td></td>
</tr>
<tr>
<td>May</td>
<td>May 12, 2016</td>
<td>SchoolsNext/ Elections,</td>
<td>International Conference</td>
</tr>
<tr>
<td>August</td>
<td>August 4, 2016</td>
<td></td>
<td>Budgets, Leadership Transitions</td>
</tr>
</tbody>
</table>

• 2016 Southern Region Goals – No updates

• Southern Region Foundation – No updates
  o Proposed Board Governance Changes
  o Proposed Action Plan
- SR Funding
  - SR funding requirements relative to fund balance have been distributed for consideration
    - SR Board to consider excess funds transfer to SR Foundation – Tabled for further review.

- Chapter Best Practices (Group Discussion) – No discussion.
  - Professional Development
  - Fundraising

- 2016 Southern Region Event Schedule
  - Communication – Conference Calls & In-Person Meetings
  - Critical Path Items – Decisions, Budgets, Elections

- 2017 Southern Region Conference – Dallas, planning to begin soon, schedule to be determined

D. SR Board Meeting/Event Schedule Proposed Schedule

<table>
<thead>
<tr>
<th>Meeting Month</th>
<th>Meeting Date</th>
<th>Time</th>
<th>Event</th>
<th>Conduct Business</th>
</tr>
</thead>
<tbody>
<tr>
<td>May</td>
<td>May 12th</td>
<td>3:00 pm</td>
<td>Chapter Leaders Call</td>
<td></td>
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<tr>
<td>June/July</td>
<td></td>
<td></td>
<td>Elections</td>
<td></td>
</tr>
<tr>
<td>July</td>
<td>July 14th</td>
<td>3:00 pm</td>
<td>BoD Conference Call</td>
<td>Y</td>
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<tr>
<td>August</td>
<td>August 4th</td>
<td>3:00 pm</td>
<td>Chapter Leaders Call</td>
<td></td>
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<tr>
<td>September</td>
<td>September 28 –</td>
<td>TBD</td>
<td>A4LE International Conference -Philadelphia</td>
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<tr>
<td></td>
<td>October 1</td>
<td></td>
<td></td>
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<tr>
<td>September</td>
<td>September 29th</td>
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<td>SR Board Social Changing of the Guard</td>
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<tr>
<td>September/October</td>
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<tr>
<td>October</td>
<td>October 13th</td>
<td>3:00 pm</td>
<td>BoD Conference Call</td>
<td>Y</td>
</tr>
</tbody>
</table>

E. Adjournment

Move to adjourn the SR Board Meeting for April 7, 2016

Motion: Clay Second: Irene
Discussion: None

Vote: In favor: All   Opposed: None    Abstentions: None

Motion: ☒ Passed   ☐ Failed
Time: 3:53 PM