# MATCH MAKER

How to Bring Value to Clients Through Relationships





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# SAND SPRINGS STEM CENTER









# PILOT TEST (FURNITURE PARTNER)

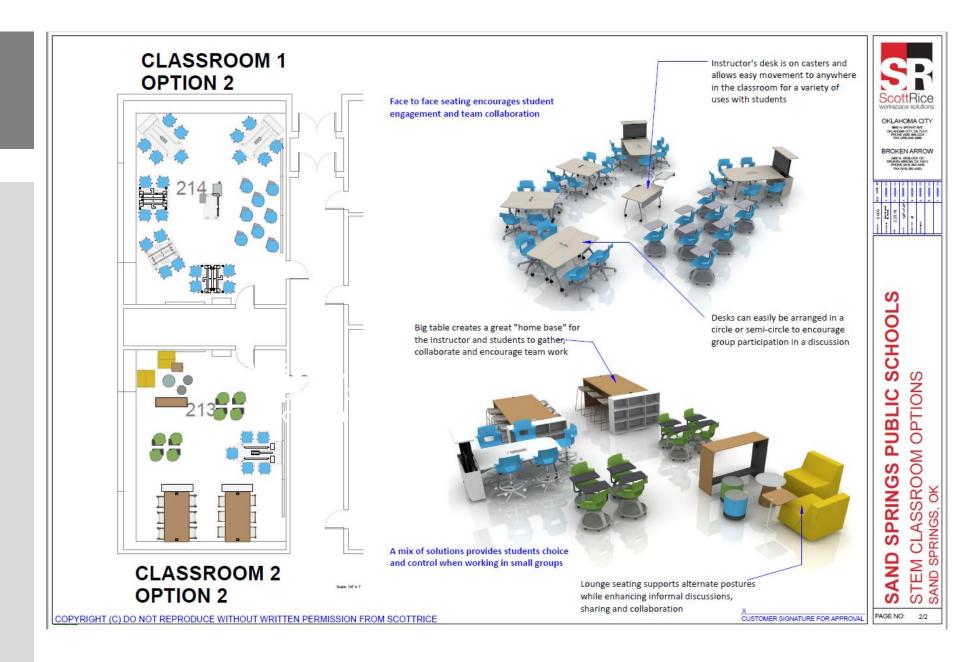
"You've probably heard a lot about active learning, but do your classrooms support it? Develop a pilot space to explore the impact the physical environment has on student success. Test new behaviors and new pedagogies and experience what everyone is talking about. We can help you:

- Evaluate your space
- Design a classroom
- Order and install your new space
- Develop "active" teaching methods
- Conduct pre- and post-installation measurements"
- Steelcase (via Scott Rice Dealership)



# PILOT TEST (FURNITURE)

- Adjustable Seating
- Group Work Focus
- Mix of Furniture (Choices)
- Writeable Surfaces



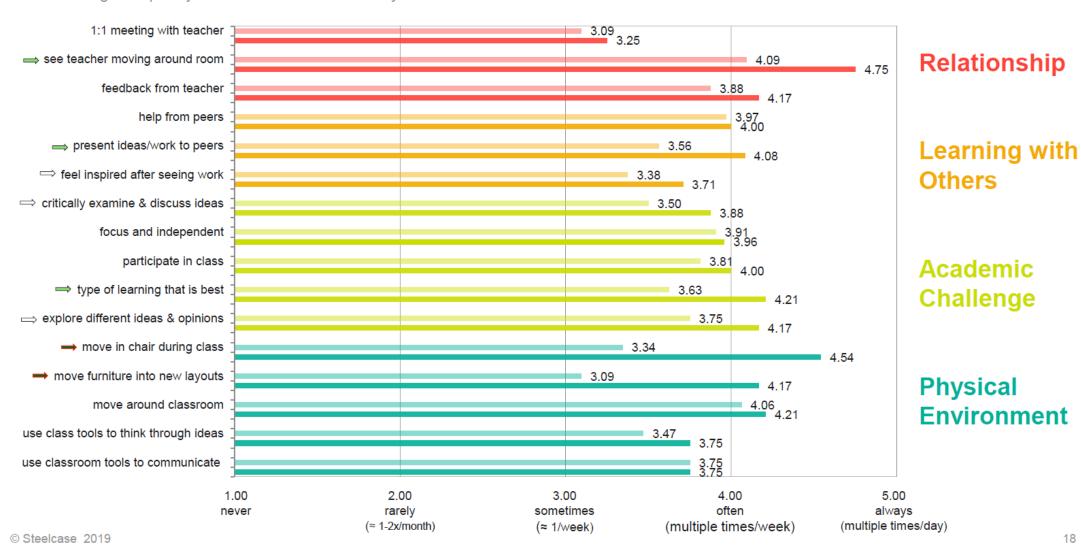






#### **Overall Behavioral Frequency Questions**

Average Frequency between Pre and Post Survey



% Difference:

15%+

20%+

# TANGIBLE RESULTS

Post install survey (Faculty + Students) to evaluate the perceived effects of the classroom remodel.



63% Increase in the Motivation to Learn

53% Increase in Connection to Others

47% Increase in Ability to be Creative

28% Increase in Collaboration with Classmates

# TANGIBLE RESULTS



"I believe the new furniture in our classroom has greatly improved our students learning experience. I think the new furniture signifies the importance of the content being taught in our classes. It shows the support for our programs and leads to student intrigue. I believe the furniture we received has helped me achieve everything I look for in a quality classroom: engaged students, intrigue, and flexibility for a variety of activities that cater to each student's needs."

-Anonymous Survey Answer





# TULSA PUBLIC SCHOOLS STEM CENTER







### **Tulsa Public Schools**

District Area:

177.6 square miles

39,609 Students

72 Languages Spoken

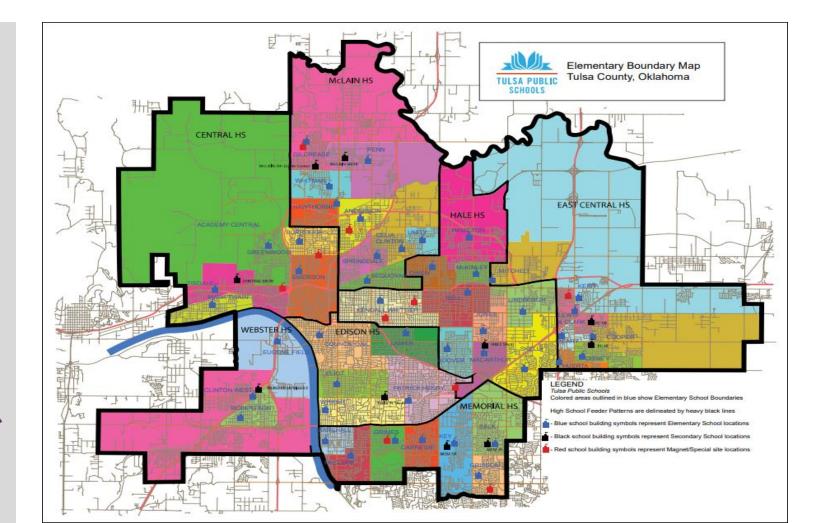
#### 83 Schools:

- 59 elementary schools
- 15 middle schools
- 9 high schools



21%
MULTI-LINGUAL
LEARNERS

19% STUDENTS WITH DISABILITIES



#### **2015 BOND**

# A District-Wide STEM Center

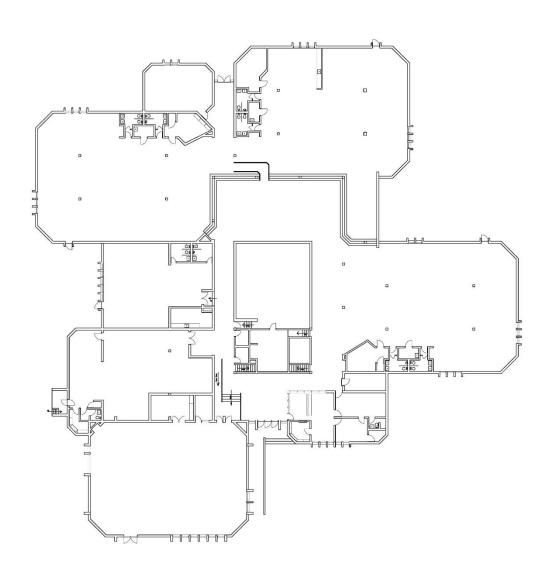




## STEM CENTER







#### STEM CENTER



TULSA PUBLIC SCHOOLS









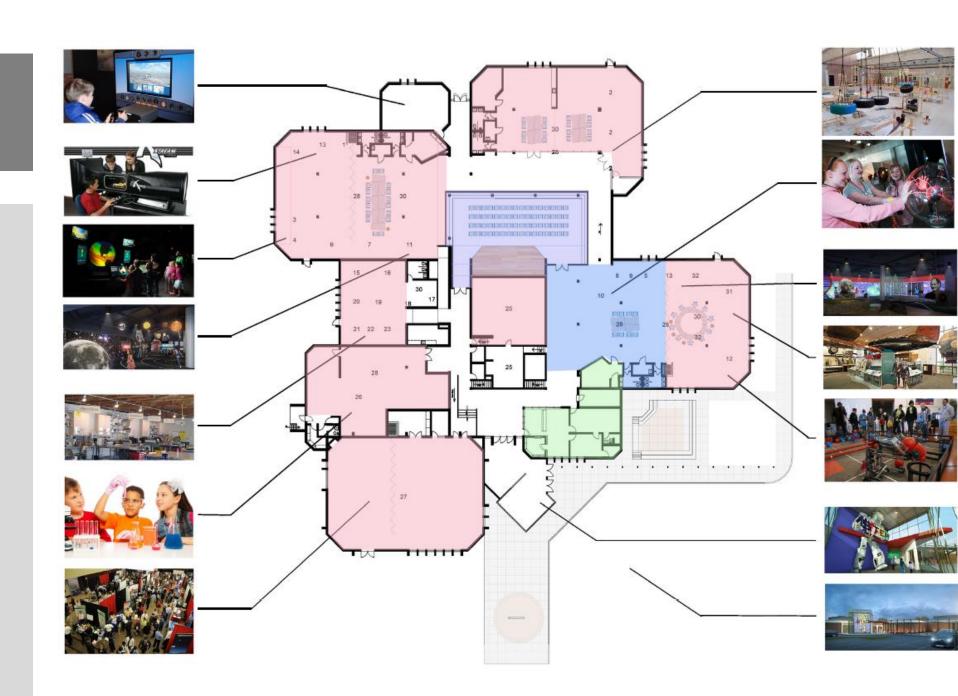


## STEM CENTER



TULSA PUBLIC SCHOOLS









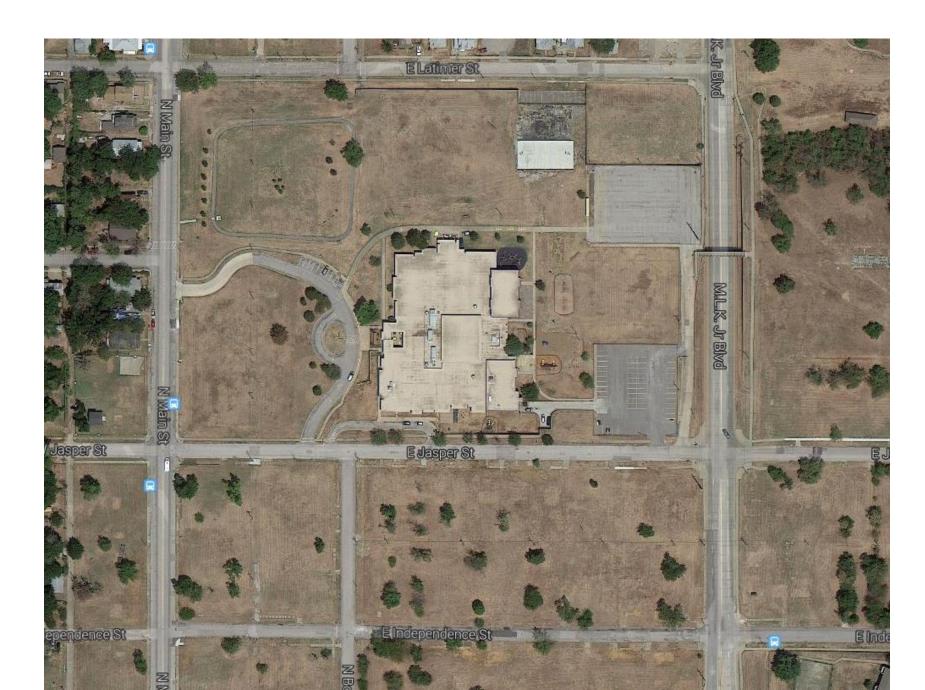








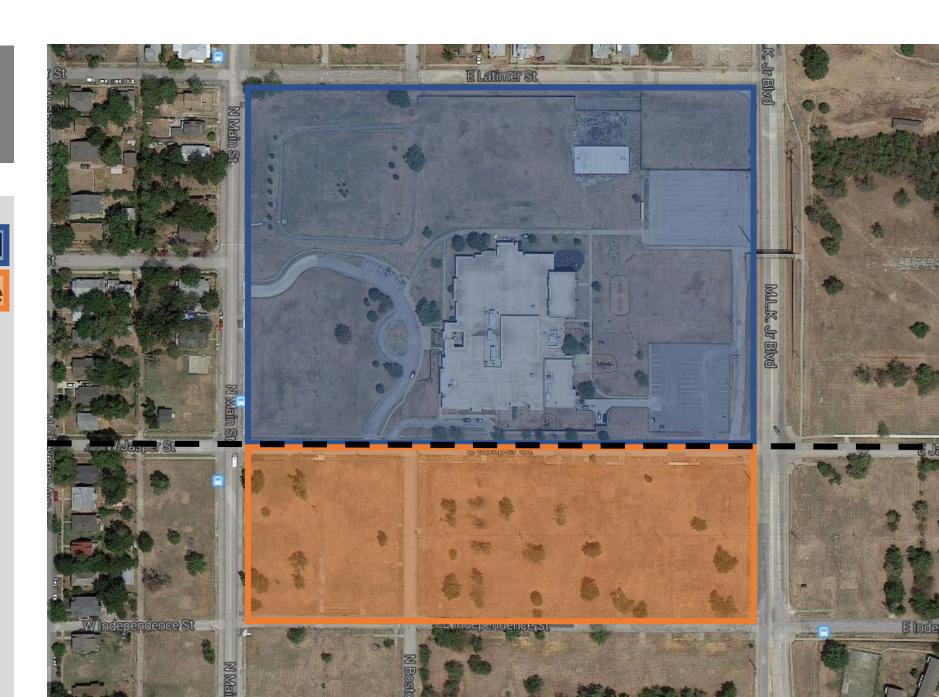




TPS Land

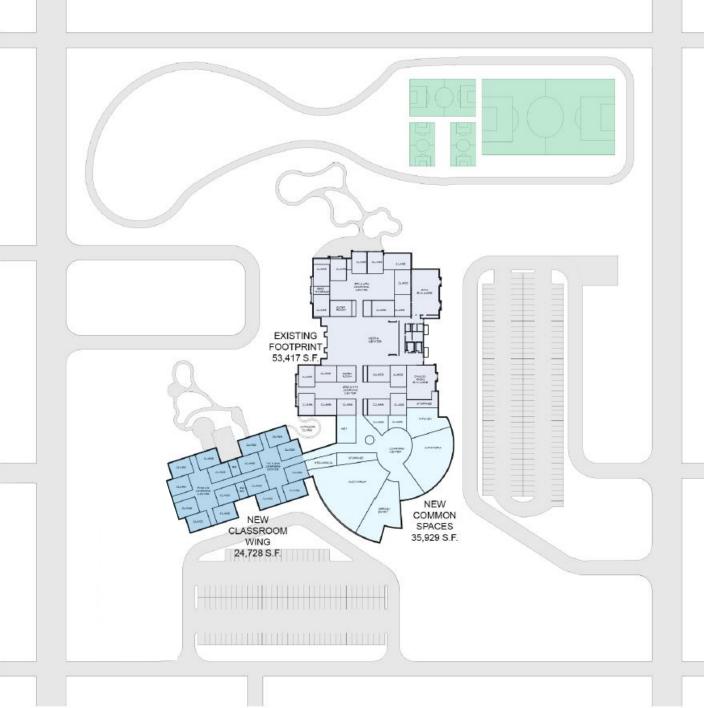
Land for Lease



















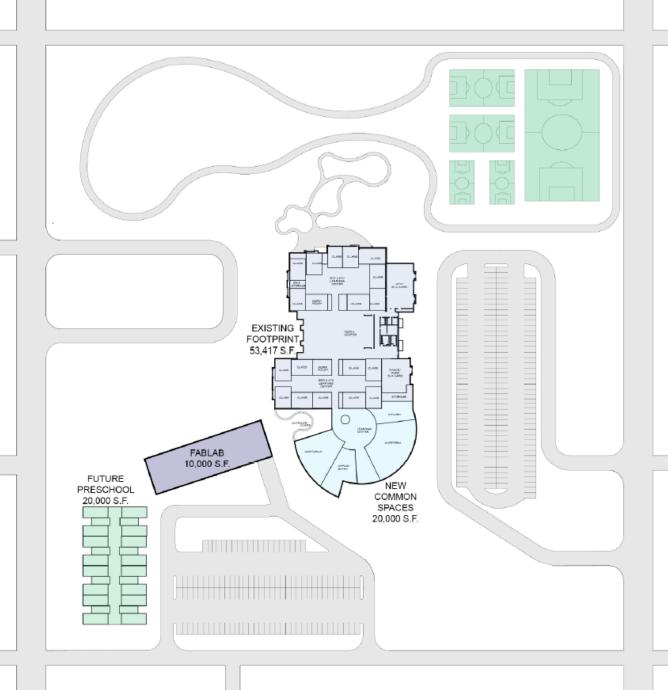


# STEM AT EMERSON

- Shared Admin
- Open Classroom
- Shared Auditorium





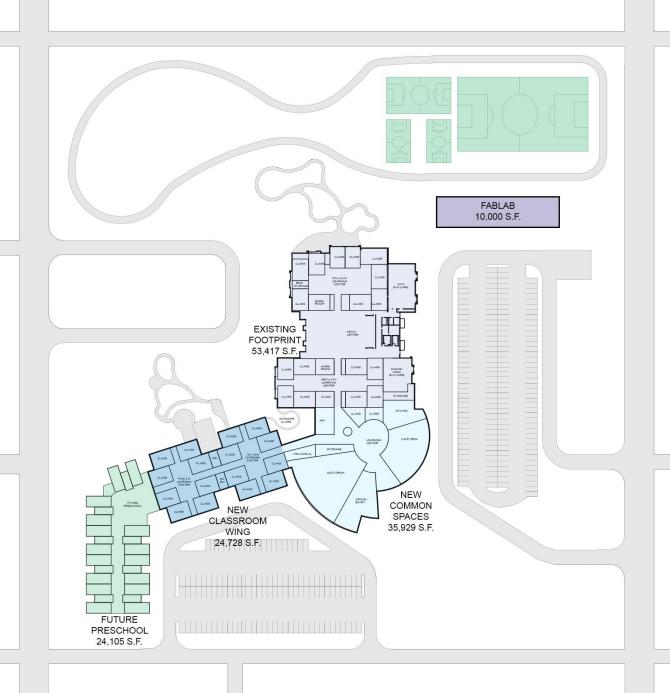


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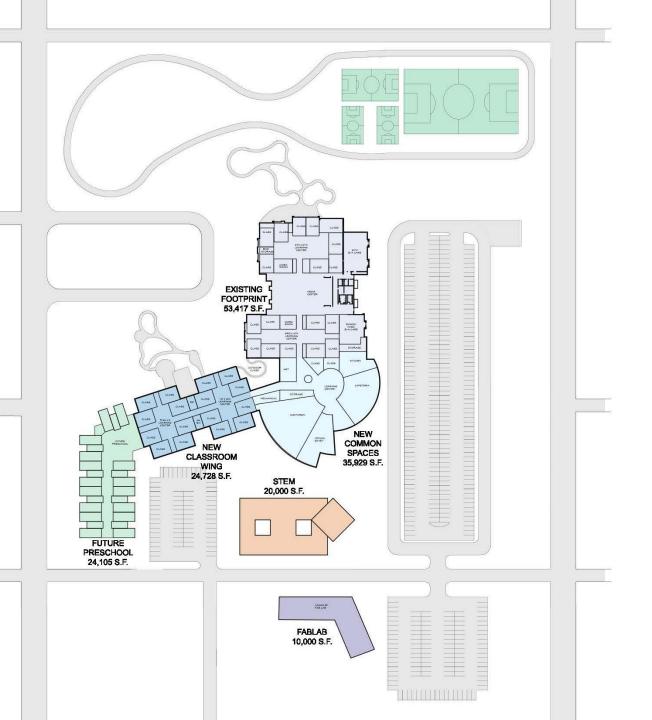


## STEM AT EMERSON

- Shared Admin
- Open Classroom
- Shared Auditorium







## POTENTIAL PARTNERSHIP







#### TULSA TECH/ TPS STEM

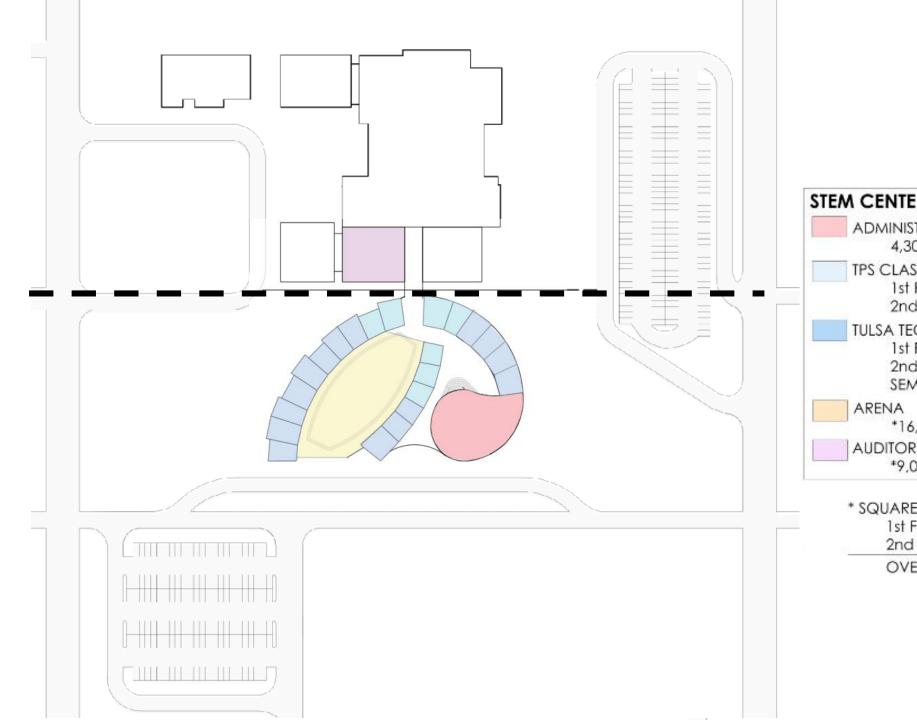
- Hands-on activities for students of all ages
- Fabrication Shop
- Presentation space
- Classroom instruction
- Collaborative learning
- Exterior space for outdoor experiments











**ADMINIST** 

TPS CLAS

TULSA TEC

ARENA \*16,

AUDITOR \*9,0

\* SQUARE 1st F 2nd

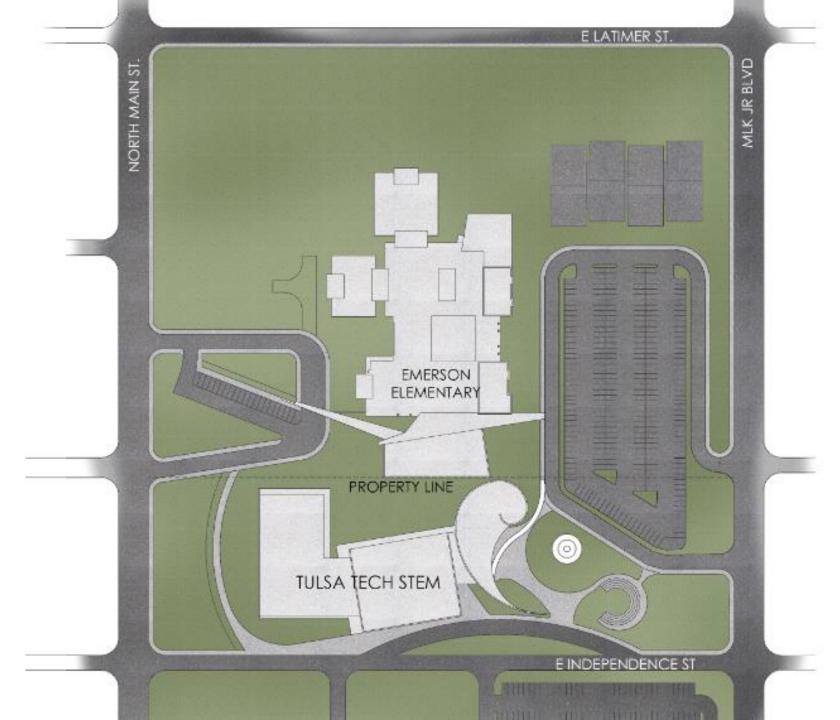
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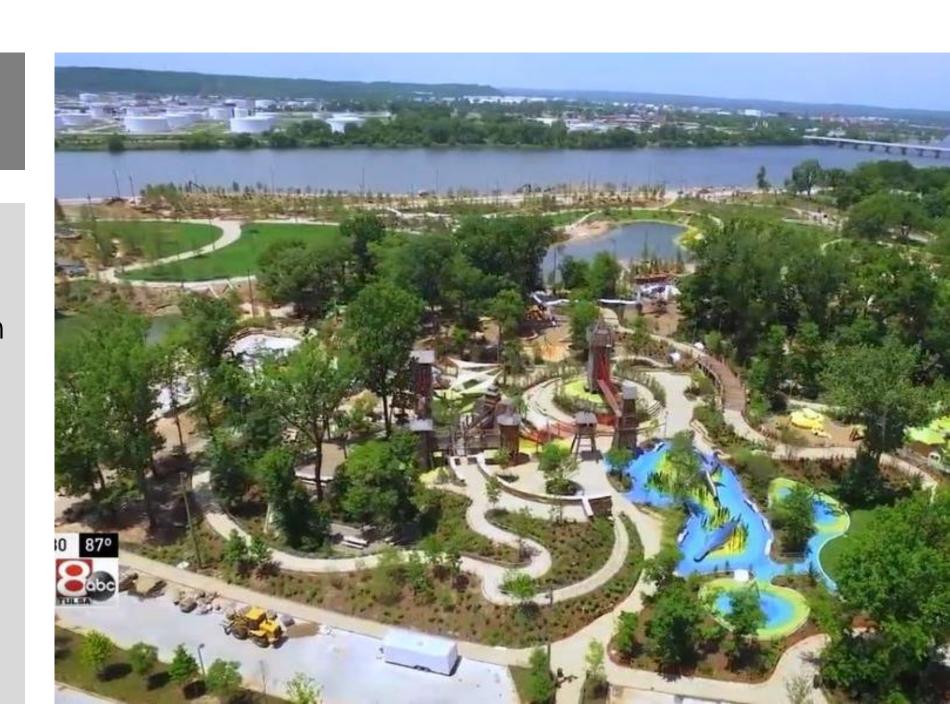
# THE DISCOVERY LAB





#### GATHERING PLACE

- City of Tulsa
- George Kaiser Family Foundation
- Discovery Lab

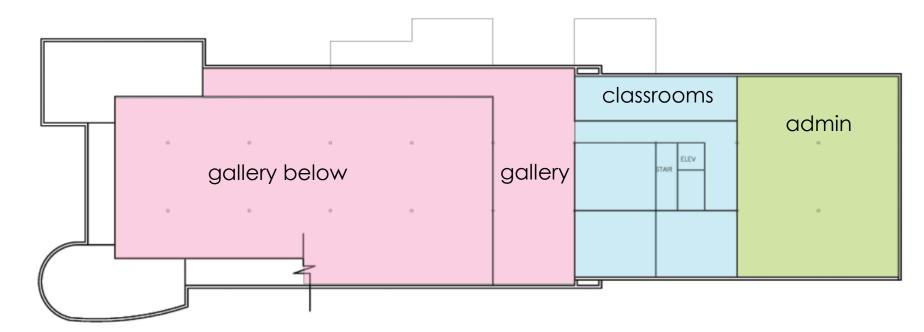




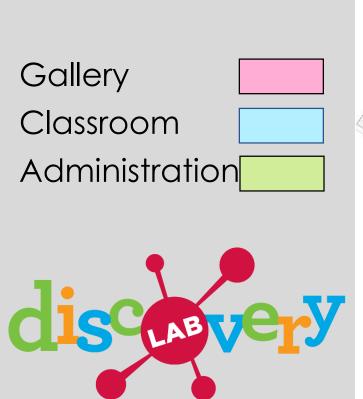
#### DISCOVERY LAB

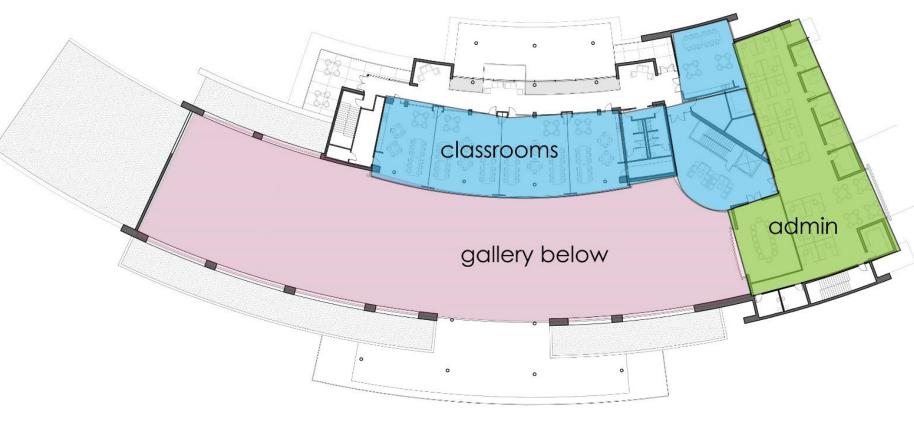
Gallery
Classroom
Administration





#### DISCOVERY LAB





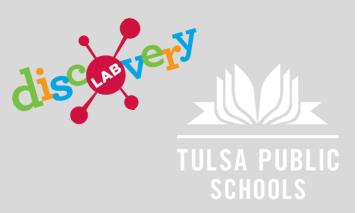


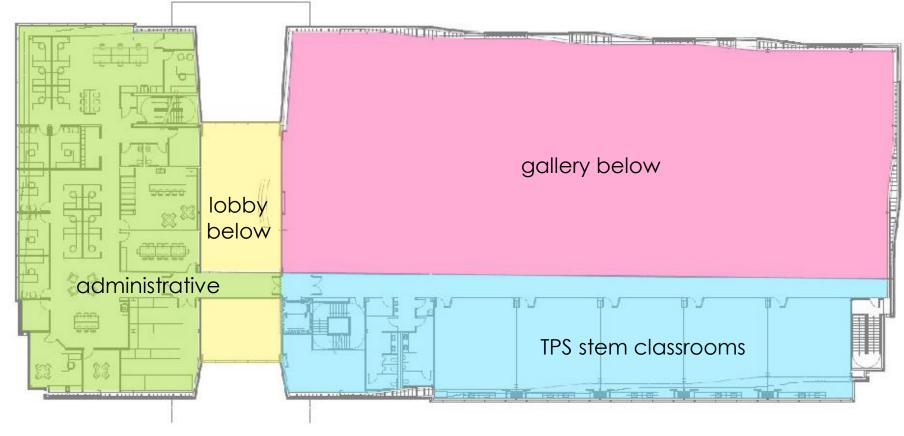




#### DISCOVERY LAB

Gallery
Classroom
Administration
Lobby

















# OTHER WAYS TO INCREASE VALUABLE PARTNERSHIPS?



## THANK YOU!

