



**AGILE TECHNOLOGY PLANNING
EMBRACING CHANGE**

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**CLARK &
ENERSEN**

“ *The only constant in the technology industry is change.* ”

— Marc Benioff
CEO, Salesforce

“ *The future ain't what it used to be.* ”

— Yogi Berra

TODAY'S PROGRAM

- ▶ WHY WE PLAN
- ▶ WAYS TO PLAN
- ▶ 7 STEPS OF TECHNOLOGY PLANNING
- ▶ APPLYING AN AGILE APPROACH
- ▶ DIALOGUE / Q&A



LEARNING OUTCOMES

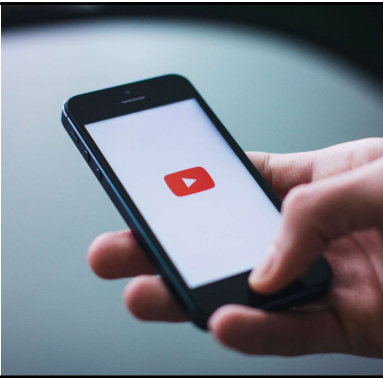
- ▶ Identify challenges to effective strategic technology planning
- ▶ Develop planning guidelines aligned with organizational vision
- ▶ Apply agile processes to technology planning
- ▶ Define steps and processes needed to create an achievable, agile, strategic technology plan



WHY WE PLAN

THE CAMPUS DIGITAL EXPERIENCE

- ▶ Connect
- ▶ Communicate
- ▶ Collaborate
- ▶ Consume
- ▶ Contribute
- ▶ Convene
- ▶ Curate



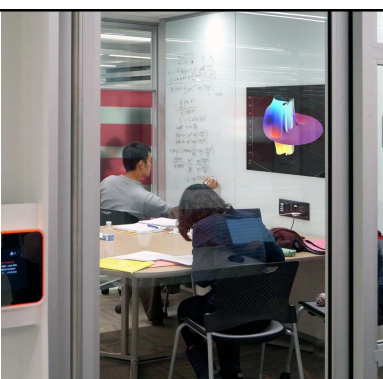
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DIGITAL EXPERIENCE DESIGN

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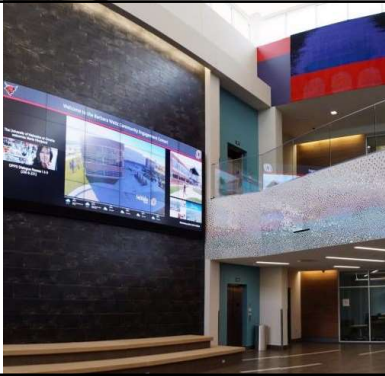
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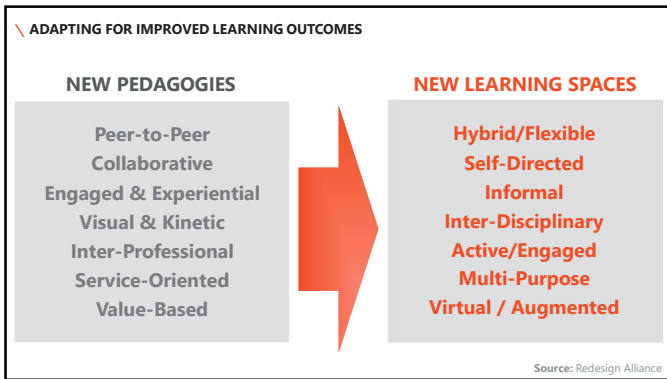
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“
At the beginning of the day, it's all about possibilities...
At the end of the day, it's all about results.
 — Bob Prosen
 Author, *Kiss Theory Goodbye*”


HOW TIMES HAVE CHANGED

THE OLD WORLD < 2019	IN SURVIVAL MODE 2020 – 2022	THE NEXT NORMAL ~ 2023+
		
GOAL: Incremental Improvement	GOAL: Program Continuity	GOAL: Purposeful Transformation



THE FUTURE: INFRASTRUCTURE


- ▶ **5G / WiFi 6: Faster, Better, Cheaper**
 - Bandwidth, Access, Intelligence
- ▶ **AV-over-IP (AVoIP)**
 - All AV Devices Managed on the Network
- ▶ **Passive Optical Networks (PON)**
 - Fiber for High Speed, Secure, Intra-Building-Wide Networks
- ▶ **Internet of Things (IoT) / Energy Efficiency Systems (EES)**
 - Real-Time BMS/EMS Analytics to help meet Sustainability Goals
- ▶ **AI: The Rise of Intelligent Building Systems**
 - AI-Enabled Smart Building
- ▶ **Li-Fi: Light-Fidelity Communications**
 - LED-Based Information Distribution for Way-Finding in Intra-Building Connections

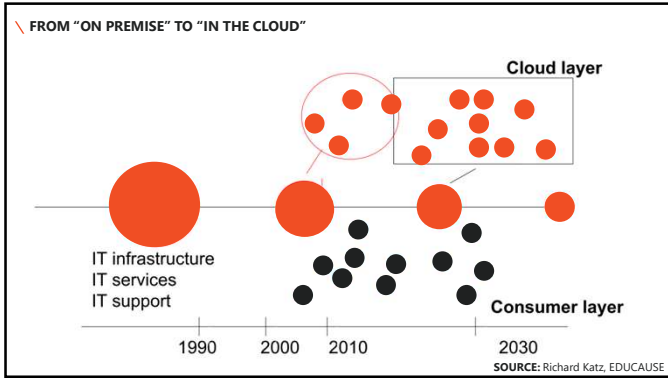


SOURCE: APRA Facilities Manager 1/2020

THE FUTURE: SYSTEMS

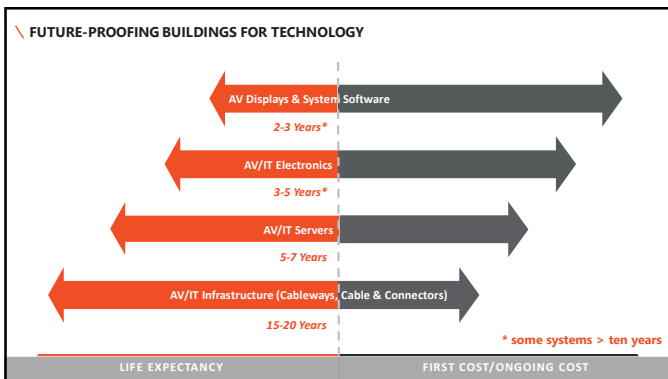
- ▶ **Advanced Visualization Systems**
 - Capable of Displaying Large Data Sets at High Resolution
 - Multi-Touch-Enabled dvLED "Walls"
- ▶ **Hyflex / Team Collaboration**
 - Building Infrastructure & Systems Specs for Connectivity Inclusion/Equity
 - MS Teams "Front Row" 21x9 Format Screens
- ▶ **Multi-Device BYOD**
 - Planning Wi-Fi to support 4+ Devices/Person
- ▶ **Archiving Team Collaboration Sessions**
 - Providing for Access and Quick Recall of Data
 - Group Collaboration Tools (e.g., Miro, Mural, Alileo)
- ▶ **Consistent & Intuitive UX**
 - Maintaining Familiar Tactile Forms
- ▶ **Mixed Reality Simulation & the Metaverse**
 - Adopting/Adapting AR/VR/XR Systems for Enhanced Experiential Learning





“
The slowest network your students will ever accept is the fastest they've ever experienced.
”

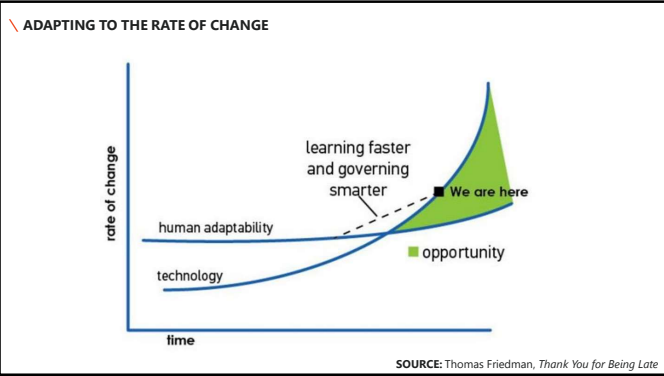
— Mark Valenti, CTS
CEO, The Sextant Group (retired)



WAYS TO PLAN

3 PLANNING TOOLS		
SWOT	SOAR	SCENARIO
<ul style="list-style-type: none"> • Strengths • Opportunities • Weaknesses • Threats <p>A realistic, fact-based, data-driven look at an organization, initiative, or industry.</p>	<ul style="list-style-type: none"> • Strengths • Opportunities • Aspirations • Results <p>A framework approach focusing on understanding the whole system including the voices of the relevant stakeholders</p>	<ul style="list-style-type: none"> • Quantitative • Operational • Normative • Narrative <p>Foresight-based planning which considers a variety of possible or probable futures as a basis for long-term strategy development.</p>

“
Your worst-case scenario is not even remotely the worst that can occur.
 — Dr. Peter Linneman
 Principal/Founder, Linneman Associates
 ”



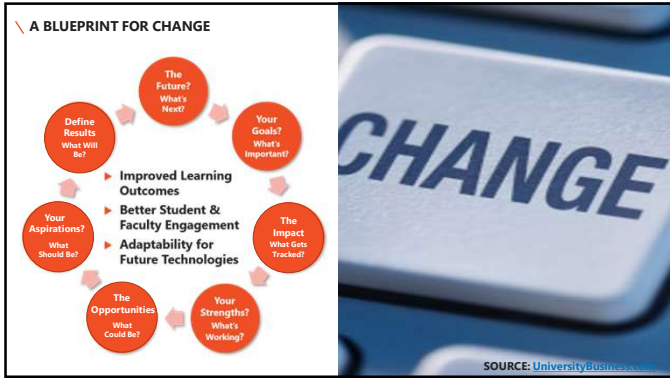
APPRECIATIVE INQUIRY: THE 'SOAR' PLANNING FRAMEWORK

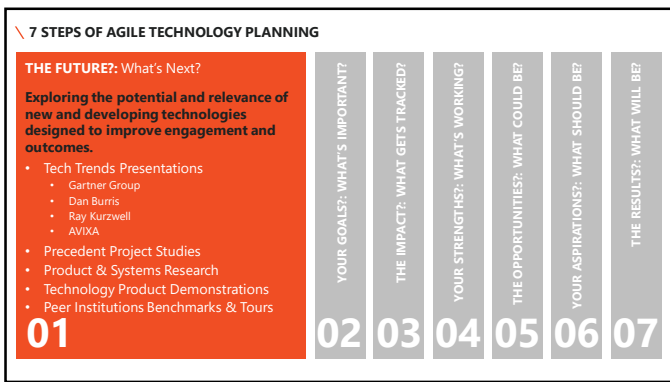
- ▶ Seeks out "best of what is" to imagine "what could be"
- ▶ Inquires into, identifies, and develops the best of your organization to create a better future
- ▶ Intended for discovering, understanding, and fostering innovation
- ▶ Based on the belief that human systems are made and imagined by those who live and work within them

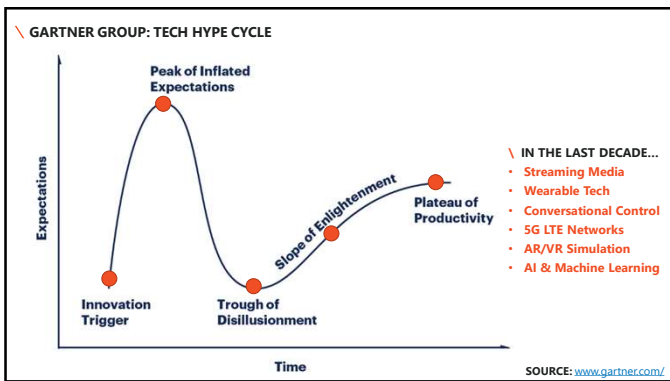
- The Future
- Your Goals
- The Impact
- Your Strengths
- The Opportunities
- Your Aspirations
- The Results

SOURCE: SOAR - The Center For Appreciative Inquiry

7 STEPS OF TECHNOLOGY PLANNING

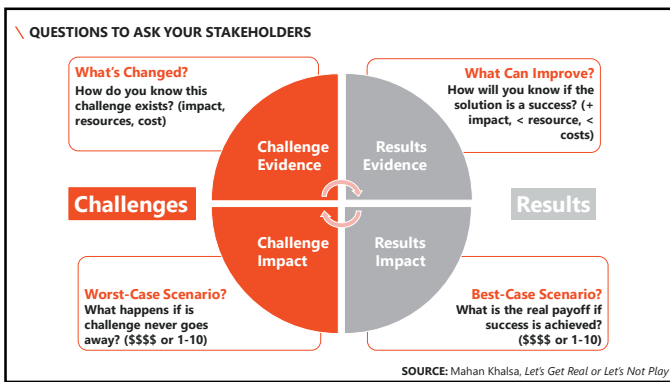






7 STEPS OF AGILE TECHNOLOGY PLANNING

THE FUTURE: WHAT'S NEXT?	GOALS: What's Important? Define the current state & strategic organizational goals. <ul style="list-style-type: none"> • Org & Tech Mission/Vision/Values • Existing Tech OKRs/KPIs • What is the purpose of our strategic technology plan? • What impact will the plan have if enabled? • What resources will be needed to implement the plan that do not currently exist? 	THE IMPACT: WHAT GETS TRACKED?	YOUR STRENGTHS: WHAT'S WORKING?	THE OPPORTUNITIES: WHAT COULD BE?	YOUR ASPIRATIONS: WHAT SHOULD BE?	THE RESULTS: WHAT WILL BE?
01	02	03	04	05	06	07



7 STEPS OF AGILE TECHNOLOGY PLANNING

THE FUTURE: WHAT'S NEXT?	YOUR GOALS: WHAT'S IMPORTANT?	THE IMPACT: What Get's Tracked? What metrics do we or should we use to measure success? <ul style="list-style-type: none"> • Usage Statistics (Applications/Hardware) • Maintenance Break/Fix Statistics • User Satisfaction Surveys • QoS Agreements • Staffing Resources (+/-) • CapX/OppX \$\$\$ (+/-) 	YOUR STRENGTHS: WHAT'S WORKING?	THE OPPORTUNITIES: WHAT COULD BE?	YOUR ASPIRATIONS: WHAT SHOULD BE?	THE RESULTS: WHAT WILL BE?
01	02	03	04	05	06	07

QUESTIONS TO ASK YOUR TECHNOLOGY TEAM

- ▶ **RISK**
 - Which technology services/resources are needed to mitigate/reduce risk to our (current & future) campus' initiatives & stakeholders?
- ▶ **INEFFICIENCY**
 - Which technology services/resources are needed to reduce our organizational inefficiencies?
- ▶ **EXPENSE**
 - Which technology services/resources are needed to reduce costs (capital & operational)?
- ▶ **STRESS**
 - Which technology services/resources are needed to reduce systemic stress in our organization?



SOURCE: Ackert Inc.

7 STEPS OF AGILE TECHNOLOGY PLANNING

THE FUTURE: WHAT'S NEXT?	YOUR GOALS: WHAT'S IMPORTANT?	THE IMPACT: WHAT GETS TRACKED?	<p>YOUR STRENGTHS: What's Working?</p> <p>Describe examples that show our technology at its best.</p> <ul style="list-style-type: none"> • What can we build on? • What is good? What works well? • What are we most proud of? • How do we use our strengths to get improved results? • What can we do or provide that is unique for your faculty and students? 	THE OPPORTUNITIES: WHAT COULD BE?	YOUR ASPIRATIONS: WHAT SHOULD BE?	THE RESULTS: WHAT WILL BE?
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7 STEPS OF AGILE TECHNOLOGY PLANNING

THE FUTURE: WHAT'S NEXT?	YOUR GOALS: WHAT'S IMPORTANT?	THE IMPACT: WHAT GETS TRACKED?	YOUR STRENGTHS: WHAT'S WORKING?	<p>THE OPPORTUNITIES: What' Could Be?</p> <p>Describe applications or technologies that could contribute to improved outcomes if there were no resource limits.</p> <ul style="list-style-type: none"> • How do we capitalize on new trends & developments? • How to best meet the needs of our students, faculty, & community? • What are the top opportunities on which we should focus our efforts? • What new or added resources do we need? 	YOUR ASPIRATIONS: WHAT SHOULD BE?	THE RESULTS: WHAT WILL BE?
01	02	03	04	05	06	07

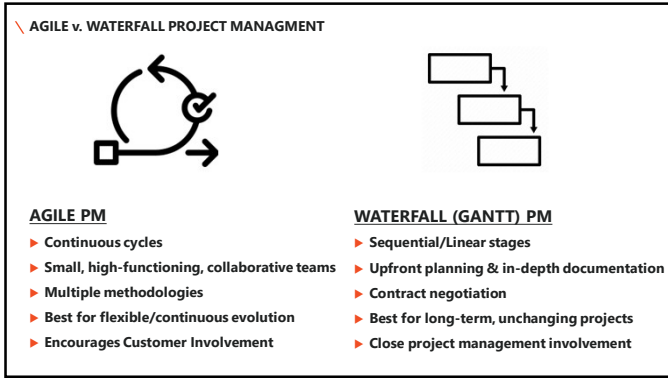
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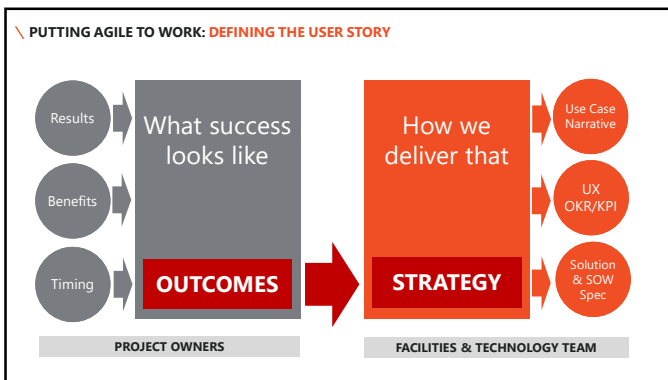
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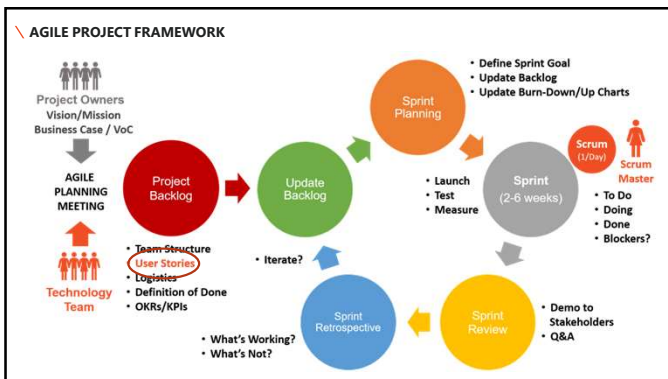
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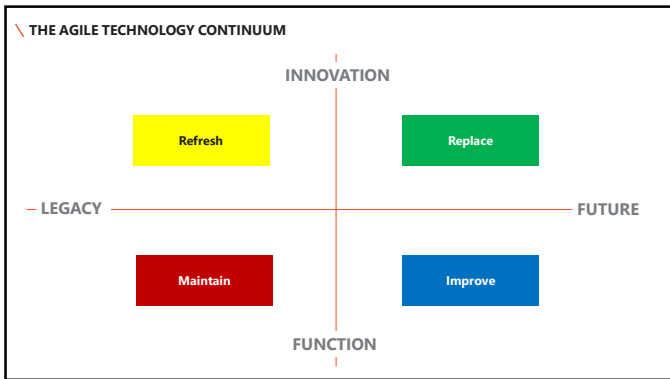
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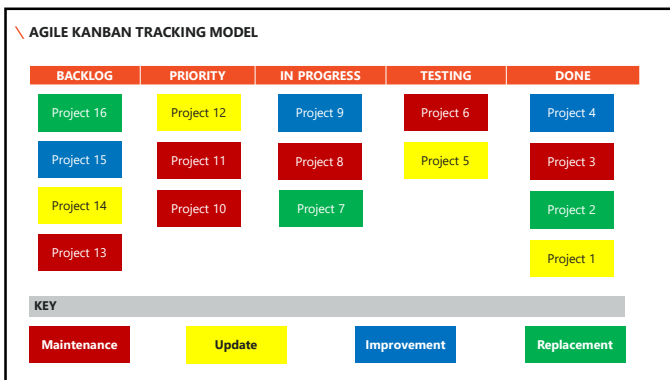
APPLYING AN AGILE APPROACH

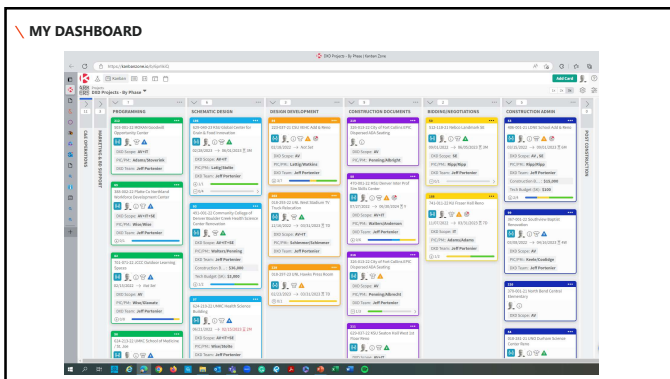


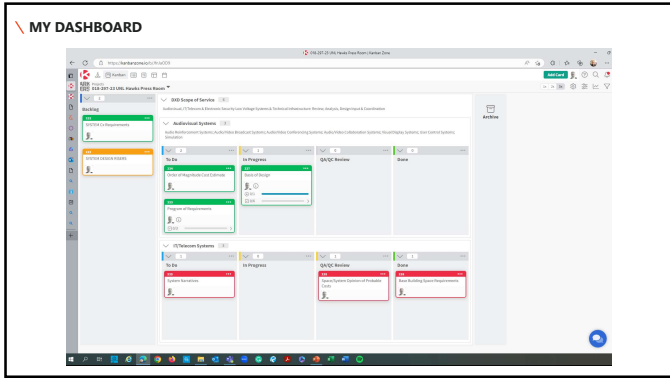


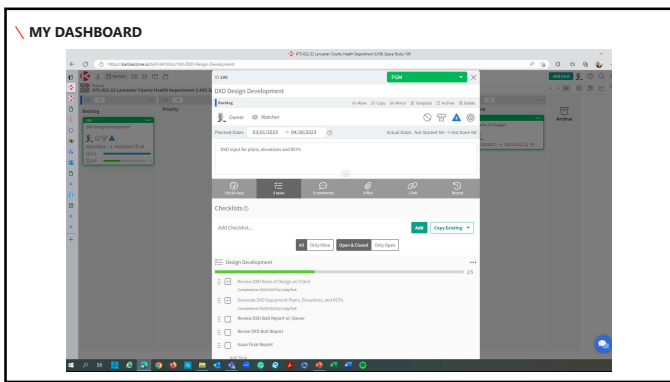




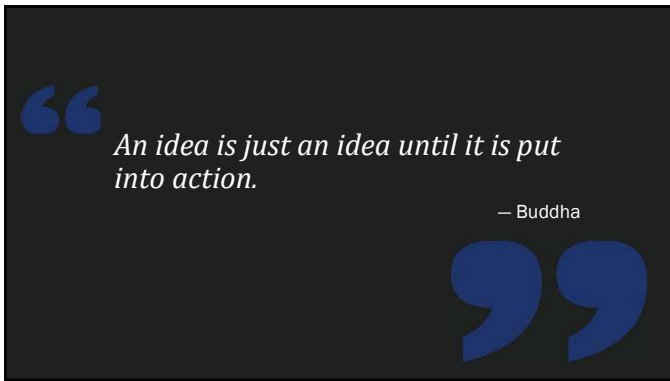


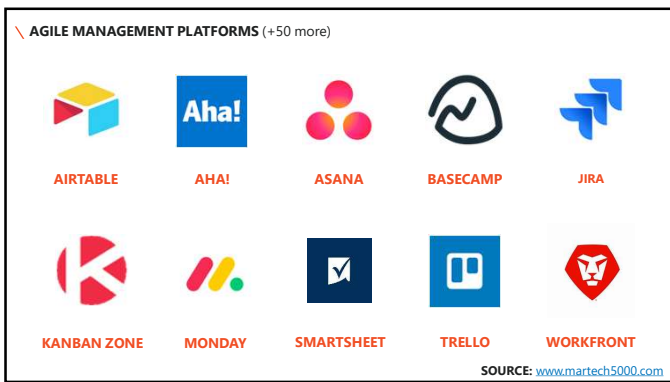


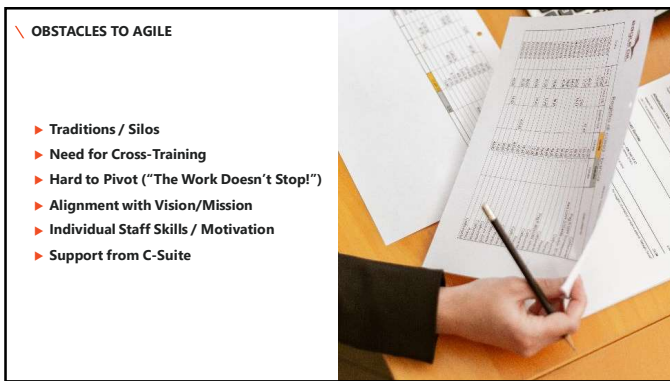


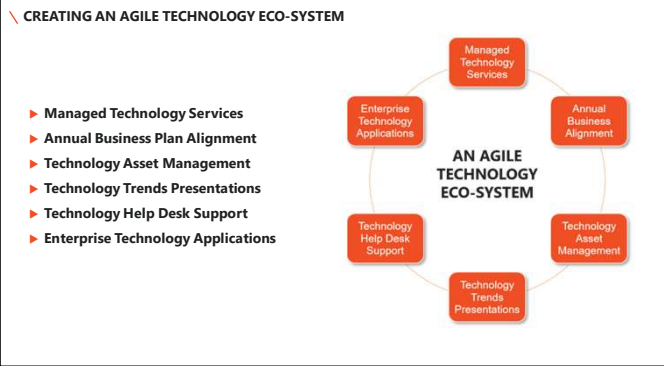


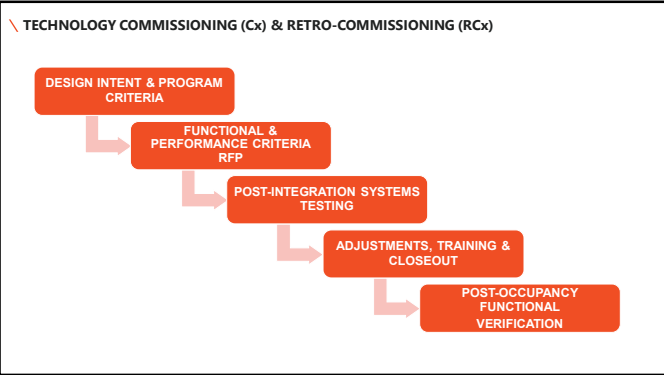






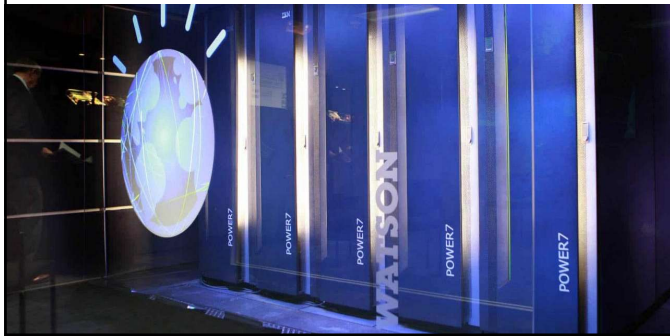






IN SUMMARY

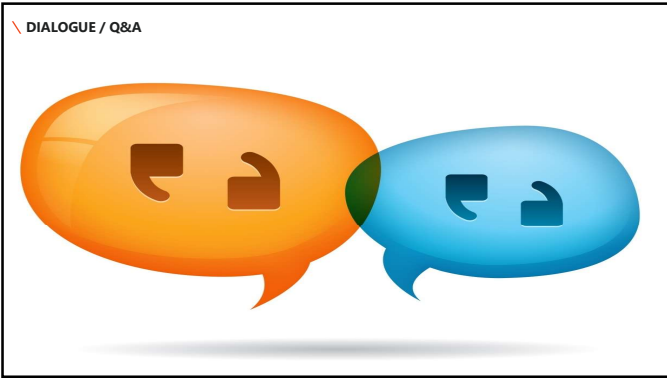
PLANNING FOR WHAT COMES AFTER WHAT COMES NEXT



IT'S LIKE PAINTING THE GOLDEN GATE BRIDGE



“
*The future is already here...
It's just not that evenly distributed.*
— William Gibson
Author, *Neuromancer*
”



\\ THANK YOU!

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