



Board of Director's Conference Call – 8:00 AM, 11/3/2017

Participant:	Email:
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Sandy Carpenter	<a href="mailto:scarpenter@beckermorgan.com">scarpenter@beckermorgan.com</a>
Tom Hanna	<a href="mailto:thanna@gilmore-assoc.com">thanna@gilmore-assoc.com</a>
Mary Lee	<a href="mailto:mlee@philasd.org">mlee@philasd.org</a>
Cyndi Smith	<a href="mailto:CSmith03@bcps.k12.md.us">CSmith03@bcps.k12.md.us</a>
Sara Woodhead	<a href="mailto:swoodhead@DLRGROUP.com">swoodhead@DLRGROUP.com</a>
Edi – A4LE	

Not Available:

Beth Pasierb	<a href="mailto:beth.pasierb@fcps.org">beth.pasierb@fcps.org</a>
Pam Babuca	<a href="mailto:babucap@studiojaed.com">babucap@studiojaed.com</a>
Harry Pettoni	<a href="mailto:hpettoni@sgarc.com">hpettoni@sgarc.com</a>
Kieran Wilmes	<a href="mailto:kwilmes@gparch.com">kwilmes@gparch.com</a>

1. Sandy and Mary confirmed the details of the November 16<sup>th</sup> event at the Workshop. Edi from A4LE was on the line and started creating the registration email. The registration email will be sent out within the day. (I received the registration email as of finalizing these minutes)
2. Sandy finalized and mailed out the new postcards to the Chapter members on November 2<sup>nd</sup>. Sandy will forward expense to Tom for reimbursement.
3. Sandy noted the success of the Atlanta conference.
  - a. It was announced at the conference that National will be developing a new website that will be easier to navigate.
  - b. Cindy noted that the committee structure will be reorganized into 3 steering committees; Development, Knowledge Content, and Membership. The new committees will be looking to fill positions if anyone is interested.
  - c. Edi noted that attendance was up with over 700 attending.
4. Cindy noted that the Northeast Regional Conference will be held in Baltimore in April '18.

5. With Kieran's news that the Baltimore school noted for the spring CBDV event will now be part of the Regional Conference, Cindy indicated that there may be other potential site in the Baltimore area. Sara also indicated that she may have an idea for a February event in D.C. Both ideas to be discussed in more detail on the December call.
6. Sandy will contact Harry regarding outreach to Richard Sherman about the involvement of more NJ firms.
7. Tom will contact Michelle Mitchel for a current statement of the account. (Attached is the statement received from Michelle)
8. Reminder that regularly scheduled conference calls will be held the first Friday of each month. Next call is December 1st at 8:00 AM.

Ready Talk Call Number: Toll-free Number (866) 740-1260

Access Code: 6535844

End of minutes prepared by Tom Hanna.

Distribution Date: 11/7/2017

11/06/17

# A4LE Regions & Chapters Account QuickReport As of November 6, 2017

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<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Amount</u>	<u>Balance</u>
<b>B of A (PNW, NE) 211</b>					1,383.15
<b>Chesapeake Chapter</b>					1,383.15
02/23/2017	2416	Philadelphia Univer...	Inv 7320-17548 CBDV Chapter Bag Lunches-Nov event	-314.22	1,068.93
02/24/2017		Deposit	17 CBDV feb event	500.00	1,568.93
03/09/2017		Deposit	rec cr crds 17 CBDv feb event\$310-nmfee\$110-crcrdfee\$10.85	189.15	1,758.08
10/06/2017	2547	StudioJAED	2017 Chesapeake Chapter Sept Event-Board dinner	-121.00	1,637.08
Total Chesapeake Chapter				253.93	1,637.08
Total B of A (PNW, NE) 211				253.93	1,637.08
<b>TOTAL</b>				<b>253.93</b>	<b>1,637.08</b>

11/06/17

**A4LE Regions & Chapters**  
**Profit & Loss Detail**  
 January 1 through November 6, 2017

Type	Date	Num	Name	Memo	Amount	Balance
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
<b>Chesapeake Revenue</b>						
Deposit	01/26/2017		Deposit	AX B1/26 17 CBDV feb event	20.00	20.00
Deposit	01/26/2017		Deposit	V/M B1/26 17 CBDV feb event	20.00	40.00
Deposit	01/30/2017		Deposit	V/M B1/30 17 CBDV feb event	20.00	60.00
Deposit	02/02/2017		Deposit	V/M B2/2 17 CBDV feb event	10.00	70.00
Deposit	02/05/2017		Deposit	V/M B2/5 17 CBDV feb event	20.00	90.00
Deposit	02/06/2017		Deposit	AX B2/6 17 CBDV feb event	40.00	130.00
Deposit	02/07/2017		Deposit	AX B2/7 17 CBDV feb event	40.00	170.00
Deposit	02/08/2017		Deposit	AX B2/8 17 CBDV feb event	20.00	190.00
Deposit	02/08/2017		Deposit	V/M B2/8 17 CBDV feb event	10.00	200.00
Deposit	02/09/2017		Deposit	AX B2/9 17 CBDV feb event	10.00	210.00
Deposit	02/10/2017		Deposit	V/M B2/10 17 CBDV feb event	10.00	220.00
Deposit	02/14/2017		Deposit	V/M B2/14 17 CBDV feb event	80.00	300.00
Deposit	02/15/2017		Deposit	AX B2/15 17 CBDV feb event	10.00	310.00
Deposit	02/24/2017		Deposit	17 CBDV feb event	500.00	810.00
Total Chesapeake Revenue					810.00	810.00
Total Income					810.00	810.00
<b>Expense</b>						
<b>Chesapeake Expense</b>						
Check	02/23/2017	2416	Philadelphia ...	CBDV Chapter Bag Lunches-Nov event	314.22	314.22
Deposit	03/09/2017		Deposit	rec cr crds 17 CBDv feb event\$310- non member...	110.00	424.22
Deposit	03/09/2017		Deposit	rec cr crds 17 CBDv feb event\$310- cr crd fee @...	10.85	435.07
Check	10/06/2017	2547	StudioJAED	2017 Chesapeake Chapter Sept Event-Board din...	121.00	556.07
Total Chesapeake Expense					556.07	556.07
Total Expense					556.07	556.07
Net Ordinary Income					253.93	253.93
<b>Net Income</b>					<b>253.93</b>	<b>253.93</b>